

#### NATIONAL AIDS CONTROL COUNCIL

# REQUEST FOR PROPOSAL FOR SELECTION OF CONSULTANT FOR THE DEVELOPMENT OF DIGITAL CONTENT (AUDIO-VISUAL & GRAPHICS)

RFP No. NACC/RFP/020/2020-2021

CLOSING DATE: APRIL 19, 2021

#### **ISSUED BY:**

National AIDS Control Council (NACC)
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# **TABLE OF CONTENTS**

| INTRODUCTION | ĺ | ••••••••••••••••••••••••••••••••••••••• | 3  | Page |
|--------------|---|---|----|------|
| SECTION I    | - | LETTER OF INVITATION                    | 4  |      |
| SECTION II   | - | INFORMATION TO CONSULTANTS              | 5  |      |
| SECTION III  | - | TERMS OF REFERENCE                      | 14 |      |
| SECTION IV   | - | TECHNICAL PROPOSAL                      | 15 |      |
| SECTION V    | - | FINANCIAL PROPOSAL                      | 16 |      |
| SECTION VI   | _ | STANDARD CONTRACT FORM                  | •• | 17   |

#### **INTRODUCTION**

- 1. This standard Request for Proposals for the selection of individual professional consultants has been prepared for use by public entities in Kenya. It has been found necessary for the selection of individual consultants who are also regulated by their professional institutions or associations as opposed to selection of consultants who could be either individuals or body corporate.
- 2. This Request for proposals will be used for open tendering, restricted tendering or request for proposals.
- 3. The general conditions of contract in the Standard contract Form should not be modified, and instead the special conditions of the contract may where necessary be modified by the procuring entity, for use, to reflect the unique circumstances of the particular assignment.

# SECTION I - LETTER OF INVITATION

To [name and address of consultant] Date April 12, 2021

Dear Sir/Madam,

1.1 The NATIONAL AIDS CONTROL COUNCIL invites proposals for the following consultancy services – SELECTION OF SELECTION OF CONSULTANT FOR THE DEVELOPMENT OF DIGITAL CONTENT (AUDIO-VISUAL & GRAPHICS. More details of the services are provided in the terms of reference herein.

The request for proposal (RFP) includes the following documents;

Section I - Letter of invitation

Section II - Information to Consultants

Section III - Terms of reference
Section IV - Technical proposal
Section V - Financial proposal
Section VI - Standard Forms

- 1.1 On receipt of this RFP please inform us
  - (a) that you have received the letter of invitation; and
  - (b) whether or not you will submit a proposal for the assignment

Yours sincerely.

**Chief Executive Officer** 

**National AIDS Control Council** 

| SECTION II - INFORMATION TO CONSULTANTS |   |    |      |
|---|---|----|------|
|   | Table of Contents                                 |    | D    |
| 2.1                                     | Introduction                                      | 6  | Page |
| 2.2                                     | Clarification and amendments to the RFP documents | 7  |      |
| 2.3                                     | Preparation of proposals                          | 7  |      |
| 2.4                                     | Financial proposal                                | 8  |      |
| 2.5                                     | Submission receipt and opening of proposals       | 9  |      |
| 2.6                                     | Evaluation of proposals (General)                 | 10 |      |
| 2.7                                     | Evaluation of Technical proposals                 | 10 |      |
| 2.8                                     | Opening and evaluation of Financial proposals     | 11 |      |
| 2.9                                     | Negotiations                                      | 12 |      |
| 2.10                                    | Award of Contract                                 | 13 |      |
| 2.11                                    | Confidentiality                                   | 13 |      |
|   |   |    |      |

#### SECTION II - INFORMATION TO CONSULTANTS

#### 2.1 Introduction

- 2.1.1 The National AIDS Control Council will select an individual consultant among those invited to submit proposals or those who respond to the invitation for proposals in accordance with the method of selection detailed under this section and consistent with the regulations.
- 2.1.2 The consultants are invited to submit a technical proposal and a financial proposal for consulting services required for the assignment stated in the letter of invitation (Section I)
- 2.1.3 In the assignment where the procuring entity intends to apply standard conditions of engagement and scales of fees for professional services, which scale of fees will have been approved by a relevant authority, a technical proposal only may be invited and submitted by the consultants. In such a case the highest ranked individual consultant in the technical proposals shall be invited to negotiate a contract on the basis of the set scale of fees. The technical proposals will be the basis for contract negotiations and ultimately for a signed contract with the selected individual consultant.
- 2.1.4 The consultants must familiarize themselves with local conditions as regards the assignment and take them into account in preparing their proposals. To obtain adequate information on the assignment and on the local conditions, consultants are encouraged to liaise with the procuring entity regarding any information that they may require before submitting a proposal.
- 2.1.5 The client will provide the inputs and services specified in the special conditions of contract needed to assist the individual consultant to carry out the assignment.
- 2.1.6 The cost of preparing the proposal and negotiating the contract including any visit to the procuring entity are not reimbursable as a direct cost of the assignment. The procuring entity is not bound to accept any of the proposals submitted.
- 2.1.7 The procuring entity's employees, committee members, board members and their relative (spouse and children) are not eligible to participate in the tender.

#### 2.2 Clarification and amendment to the RFP documents

2.2.1 Individual consultant may request clarification of any of the RFP documents not later than Seven (7) days before the deadline for the submission of the proposals. Any request for clarification must be sent in writing by post, fax or email to the procuring entity's address indicated in the special conditions of contract. The procuring entity will respond by post, fax or email to such requests and will send written copies of the response (including an explanation of the query but without

- identifying the source of inquiry) to all individual consultants invited to submit proposals.
- 2.2.2 At any time before the deadline for submission of the proposals, the procuring entity may for any reason, either at its own initiative or in response to a clarification requested by an intended individual consultant amend the RFP. Any amendment shall be issued in writing, fax or email to all invited individual consultants and will be binding on them. The procuring entity may at its discretion extend the deadline for the submission of the proposals.
- 2.2.3 Clarification of tenders shall be requested by the tenderer to be received by the procuring entity not later than 7 days prior to the deadline for submission of tenders.
- 2.2.4 The procuring entity shall reply to and clarifications sought by the tenderer within 3 days of receiving the request to enable the tenderer to make timely submission of its tender.

## 2.3 Preparation of proposals

- 2.3.1 The individual consultant's proposal shall be written in English language.
- 2.3.2 In preparing the Technical proposal, the individual consultants are expected to examine the documents consisting the RFP in detail. Material deficiencies in providing the information requested may result in the rejection of a proposal.
- 2.3.3 While preparing the Technical proposal, the individual consultant must give particulars attention to the following:
  - (a) If an individual consultant considers that he/she does not have all the expertise required for the assignment he/she may suggest in the proposals other individual(s) who will assist in the assignment, but they will not be party to the contract for the purpose of the performance of the assignment. An individual consultant will not propose other individual consultants invited to submit proposals for the assignment. Any individual consultant in contravention of this requirement shall automatically be disqualified.
  - (b) For all the staff who will be involved in the exercise of the proposals to consultant must indicate their responsibility in the assignment and also the staff time as necessary.
  - (c) The curriculum vitae (CV) of the staff proposed must be submitted with the proposal.

- 2.3.4 The Technical proposal shall provide the following information;
  - (a) the individual consultants CV and a brief of any recent experience of assignment of a similar nature. For each assignment the brief should indicate the profiles of staff involved, contract amount and the individual consultants involvement.
  - (b) Any comments or suggestions on the Terms of Reference and a list of service and facilities requested to be provided by the procuring entity.
  - (c) A description of the methodology and work plan for performing the proposed assignment.
  - (d) Any additional information requested in the special conditions of contract.
- 2.3.5 Only Technical proposal to be submitted.
- 2.4 Financial proposal (NOT APPLICABLE)
- 2.4.1 In preparing the financial proposal, the individual consultants are expected to take into account the time required in completing the assignment as outlined in the RFP documents. The financial proposal will therefore be quoted in fees per day or month. The financial proposal may also include other costs as necessary, which will be considered as reimbursables.
- The Financial proposal should include the payable taxes. (CONSULTANCY FEES TO BE NEGOTIATED WITH THE CONSULTANT WITH THE HIGHEST TECHNICAL SCORE AS PER MARKET SURVEY COST FOR THE ASSIGNMENT AND AVAILABLE NACC BUDGET AS PER REG. 128(10) OF THE PUBLIC PROCUREMENT AND ASSET DISPOSAL REGULATIONS, 2020)
- 2.4.3 The fees shall be in Kenya Shillings.
- 2.4.4 The Financial proposal must remain valid for 90 days after the submission date. During this period the individual consultant is expected to keep available at his own cost any staff proposed for the assignment. The procuring entity will make best efforts to complete negotiations within this period. If the procuring entity wishes to extend the validity period of the proposals, the consultants who do not agree, have the right not to extend the validity of their proposals. VALIDITY OF FINANCIAL PROPOSAL NOT APPLICABLE FOR SELECTION OF INDIVIDUAL PROFESSIONAL CONSULTANT
- 2.4.5 The financial proposal must comply with the law governing the profession of the consultant.
- 2.5 Submission, Receipt and opening of proposals
- 2.5.1The technical proposal and the financial proposal (if required) shall be prepared in indelible ink. It shall contain no interlineations or overwriting, except as necessary

to correct errors made by the individual consultants. Any such corrections must be initialed by the individual consultant.

- 2.5.2 For each proposal the individual consultants shall prepare the proposals in the number of copies indicated in the special conditions of contract. Technical proposal shall be marked "ORIGINAL" or "COPY" as appropriate. If there are any discrepancies between the original and the copies of the proposal, the original shall govern.
- 2.5.3 The original and all copies of the Technical proposal shall be placed in a sealed envelope clearly marked "TECHNICAL PROPOSAL", TECHNICAL PROPOSAL envelope shall bear the procuring entities address and other information indicated in the appendix to the instructions to consultants and clearly marked "DO NOT OPEN before (APRIL 19, 2021 AT 10.00AM)
- 2.5.4 The completed Technical must be delivered at the submission address on or before the time and date of the submission of the proposals indicated in the appendix to the instructions to consultants. Any proposals received later than the closing date for submission of proposals shall be rejected and returned to the individual consultant unopened. For this purpose the inner envelope containing the technical and financial proposals will bear the address of the individual consultant submitting the proposals.
- 2.5.5 After the deadline for submission of proposals the outer envelope and the technical proposals shall be opened immediately by the opening committee. The technical proposals shall be marked with the individual consultants number at the time of opening.

#### 2.6 Evaluation of the Proposal (General)

- 2.6.1 From the time the proposals are opened to the time of the contract award, if any individual consultant wishes to contact the procuring entity on any matter relating to his/her proposal, he/ she should do so in writing at the address indicated in the appendix to the instructions to consultants. Any effort by an individual consultant to influence the procuring entity's staff in the evaluation of proposals companion proposals or awards of contract may result in the rejection of the individual consultant proposal.
- 2.6.2 The proposal evaluation committee shall have no access to the Financial Proposal (if applicable), which in any case will remain sealed, until the technical evaluation is concluded or finalized.

# 2.7 Evaluation of Technical Proposals

2.7.1 The evaluation committed appointed by the procuring entity to evaluate the proposals shall carry out the evaluation of technical proposals following the criteria set out in the terms of reference based on the following points criteria

**Minimum Technical Score:** 70%

Selection Method: Individual Consultant Selection method

**Award Criteria:** Highest technical score

**NOTE: Preliminary Evaluation Requirements: The consultant shall:** 

(a) Attach supporting documents and certificates for academic, professional experience and assignments

undertaken related to the consultancy

Technical Proposal sealed in an envelope indicating Request for Proposal

Reference No. and Description of the assignment

RFP No. NACC/020/2020-2021

# REQUEST FOR PROPOSAL FOR SELECTION OF CONSULTANT FOR THE DEVELOPMENT OF DIGITAL CONTENT (AUDIO-VISUAL & GRAPHICS

Addressed to:

The Chief Executive Officer
National AIDS Control Council
And dropped to Tender Box on 9<sup>th</sup> Floor
National AIDS Control Council (NACC)
Landmark Plaza, 9th Floor
Argwings Kodhek Road
Opp. Nairobi Hospital

- 2.7.2 Any proposal which will be examined and found not to comply with all the requirements for submission of the proposals will be declared non responsive. All the proposals found to have complied with all the requirements for submission of proposal shall be declared responsive by the evaluation committee
- 2.7.3 Each responsive proposal will be given a technical score (ST). any technical proposal which fails to achieve the total minimum score indicated in the appendix to the information to tenderers shall be rejected at this stage and will not proceed to the next stage of evaluation. The respective financial proposal will be returned to the individual consultant unopened.

## 2.8 Opening and Evaluation of Financial Proposals (NOT APPLICABLE)

2.8.1After completion of the evaluation of Technical proposals the procuring entity shall notify the individual consultants whose proposal did not meet the minimum technical score or were declared non responsive to the RFP and terms of reference. The notification will indicate that their financial proposals shall not be opened and will be returned to them un opened after the completion of the selection process and contract award. At the same time, the procuring entity shall simultaneously

notify the consultants who have secured the minimum technical score that they have passed the technical qualifications and inform them the date and time set by the procuring entity for opening their financial proposal. They will also be invited to attend the opening ceremony if they wish to do so.

- 2.8.2 The financial proposals shall be opened by the procuring entity in the presence of the individual consultants who choose to attend the opening. The name of the individual consultant, the technical score and the proposed fees shall be read out aloud and recorded. The evaluation committee shall prepare minutes of the opening of the financial proposals. **NOT APPLICABLE**
- 2.8.3 The formulae for determining the financial score (SF) unless an alternative formula is indicated in the appendix to the information to tenderers shall be as follows:

Sf = 100 x fm/f where

Sf is the financial score

Fm is the lowest fees quoted and

F is the fees of the proposal under consideration.

The lowest fees quoted will be allocated the maximum score of 100 NOT APPLICABLE

2.8.4 The individual consultants proposals will be ranked according to their combined technical score (st) and financial score (sf) using the weights indicated in the appendix to the instructions to consultants. Unless otherwise stated in the appendix to the instructions to consultants the formule for the combined scores shall be as follows:

S = ST xT% + SF x P%

Where

S, is the total combined scores of technical and financial scores

St is the technical score
Sf is the financial score
T is the weight given to the technical proposal and
P is the weight given to the financial proposal

Note P + T will be equal to 100% **NOT APPLICABLE** 

The individual consultant achieving the highest technical score under Individual Consultant Selection Method will be invited for negotiations on financial proposal as per NACC Budget.

#### 2.9 Negotiations

- 2.9.1 Negotiations will be held at the same address indicated in the appendix to the information to consultants. The purpose of the negotiations is for the procuring entity and the individual consultant to reach agreements on all points regarding the assignment and sign a contract.
- 2.9.2 The negotiations will include a discussion on the technical proposals, the proposed methodology and work plan, staff and any suggestions made by the individual consultant to improve the Terms of reference. The agreed work plan and Terms of reference will be incorporated in the description of the service or assignment and form part of the contract.
- 2.9.3 The negotiations will be concluded with a review of the draft contract. If negotiations fail, the procuring entity will invite the individual consultant whose proposal achieved the second highest score to negotiate a contract.

#### 2.10 Award of Contract

- 2.10.1 The contract will be awarded before commencement of negotiations. After negotiations are completed the procuring entity will promptly notify the other individual consultants that they were unsuccessful and return the financial proposals of the individual consultants who did not pass technical evaluation.
- 2.10.2 The selected individual consultant is expected to commence the assignment on the date indicated in the appendix to the information to consultants or any other date agreed with the procuring entity.

#### 2.11 Confidentiality

2.11.1Information relating to evaluation of proposals and recommendations of contract award shall not be disclosed to the individual consultants who submitted the proposal or to other persons not officially concerned with the process, until the winning individual consultant has been notified that he/she has been awarded the contract.

#### SECTION III - TERMS OF REFERENCE (TOR)

# CONSULTANCY ON THE DEVELOPMENT OF DIGITAL CONTENT (AUDIO-VISUAL & GRAPHICS)

#### 1.0 BACKGROUND

The National AIDS Control Council (NACC) was established under Section 3 of the State Corporations Act Cap 446 through the National AIDS Control Council Order, 1999 published vide Legal Notice No. 170 of 1999 with a mission to "Provide policy and a Strategic framework for mobilizing and coordinating resources for the prevention of HIV transmission and provision of care and support to the infected and affected people in Kenya." NACC's vision is "To be a responsive authority in the multi-sectoral coordination of the national HIV and AIDS response."

The national HIV response under the NACC continues to integrate innovative approaches in reaching the public and specific populations with key messages aimed at enhancing retention of information, boosting knowledge and ultimately behaviour change, which is the rallying call for HIV response interventions. This is done through various communication channels.

The use of new media has become relevant and popular, cutting across different demographics. Strategic content creation informed by audience information needs and media consumption behaviour continues to change narratives globally through social media and traditional media. To stimulate the ongoing efforts towards the HIV response, the NACC seeks to heighten the HIV communication that will inform, influence and motivate audiences by developing digital content to impact the fight against the epidemic. It is against this backdrop that the NACC is seeking a consultant to create various thematic digital content comprising audio-visuals and graphic posters for online audiences.

#### 2.0 OBJECTIVE

The main objective of the consultancy is to heighten NACC's online messaging to increase knowledge and enhance behavior change in the HIV response in Kenya.

#### 3.0 SCOPE & TASKS

Under the direct supervision of the Head Communication, the Consultant will be responsible for conceiving and implementing concepts, guidelines and strategies in the creative process and overseeing them to completion. Specifically, the consultant will undertake the following tasks:

- Development of a story board for the audio-visual content
- Align the digital content creative work to the NACC brand guidelines and incorporate audio / iconic music / sounds and creative visual effects

- Development of creative concepts for various key audiences including the development of short audio visual clips and thematic concepts of digital posters.
- Lead brainstorming/creative sessions to generate ideas

#### 4.0 KEY DELIVERABLES

Lead in the conceptualization and development of the following creative concepts for digital platforms:

- Ten [10] quality short audio visuals clips (minimum of 30 seconds each) and
- Twenty (20) graphic design posters (of 700 x 700 pixels) in-line with the NACC brand colors

The concepts should be within the following specified themes:

- HIV Transmission, prevention and stigma
- HIV treatment & adherence
- HIV testing
- Sex and STIs
- Elimination of Mother to Child Transmission (eMTCT)

#### 5.0 REQUIREMENTS/ QUALIFICATION & SPECIFICATIONS

The proposed consultant must have the following:

- Hold a Bachelor's Degree/Diploma/Certificate in Communication, Journalism, Mass Communication or Public Relations, incorporating broadcast and video production.
- Competence in Computer Graphics, Publishing, Animation, Copywriting or Audio-Visual Production and accomplished at least 2 health related projects in the past 3 years.
- A minimum of 3 years' experience developing content for digital platforms
- Demonstrable and excellent working knowledge of software such as Photoshop, Illustrator, InDesign, Adobe Premiere etc.
- Demonstrable strong background in creative concept design and development, brand communication strategy, copywriting, art direction, and advertising production. Should have undertaken similar assignments in the last three years.
- Experience in health communication is an added advantage. Ideal candidate should also have a good understanding of the NACC, its mandate, and structure and display a good understanding and appreciation of the Kenya national HIV response.

#### 6.0 TIMELINES

The duration for the assignment is a total of **6 weeks** (45 Days).

#### 7.0 TERMS OF PAYMENT

The identified consultant will be paid at the end of the contract and upon completion of assignment/ submission of the deliverables.

#### 8.0 RESPONSIBILITY

The identified consultant will report to the Head, Communication.

## **EVALUATION OF PROPOSAL**

# STAGE ONE: MANDATORY REQUIREMENTS

The tender shall undergo a general pre-qualification process to determine the compliance of a bid with the following requirements;-

| NO. | ITEM DESCRIPTION  | YES | NO |
|-----|---|-----|----|
| 1   | Complete confidential business questionnaire  |     |    |
| 2   | Self-declaration that the consultant is not debarred in the matters of Public Procurement and Asset Disposal Act, 2015. |     |    |
| 3   | Self-declaration that the person or tenderer will not engage in any corrupt of fraudulent practice.                     |     |    |
| 4   | Tax Compliance Certificate  |     |    |

A bidder must meet all the above mandatory requirements to proceed to the detailed evaluation

#### STAGE TWO: DETAILED EVALUATION CRITERIA

## (a) Specific experience of the consultant related to the assignment (30 Marks)

- i. Accomplished at least 2 health related projects in the past 3 years (5 Marks per project)
- ii. A minimum of 3 years' experience developing content for digital platforms (**5 Marks for each year**)
- iii. Demonstrable strong background in creative concept design and development, brand communication strategy, copywriting, art direction, and advertising production. Should have undertaken similar assignments in the last three years ( 5 Marks for similar assignment)

# (b) Adequacy of the proposed work plan and methodology in responding to the terms of reference (40)

- i. Adequacy of the proposed the methodology in responding to the terms of reference (20 Marks)
- ii. Comments on recommended approach to the assignment (10 Marks)
- iii. Work plan with the logical framework for the assignment (10 Marks)

## (c) Qualifications and competence of the key staff for the assignment (30 Marks)

#### - Educational Qualifications (Max Marks 10)

- (i) Hold a Bachelor's Degree in Communication, Journalism, Mass Communication or Public Relations, incorporating broadcast and video production (10 Marks)
- (ii) Diploma in Communication, Journalism, Mass Communication or Public Relations, incorporating broadcast and video production ( 5 Marks)
- (iii) Certificate in Communication, Journalism, Mass Communication or Public Relations, incorporating broadcast and video production (3 Marks)

## Competence (Max Marks 20)

- i. Competence in Computer Graphics, Publishing, Animation, Copywriting or Audio-Visual Production (2 Marks per module Max 10 Marks)
- ii. Demonstrable and excellent working knowledge of software such as Photoshop, Illustrator, InDesign, Adobe Premiere etc. (2.5 marks each – Max 10 Marks)

## SECTION IV - TECHNICAL PROPOSAL (TP)

# Notes on the Preparation of Technical Proposal

The technical proposal shall be prepared and submitted by the consultants.

It shall contain the following:-

- (a) Submission letter
- (b) Particulars of the consultant including Curriculum vitae (CV)
- (c) Comments and suggestions of the consultant on the terms of reference, personnel, facility and other requirements to be provided by the procuring entity.
- (d) Description of the methodology and work plan for performing the assignment
- (e) Any proposed staff to assist in the assignment
- (f) Consultancy services activities times schedule.

(to be prepared by the consultant as appropriate)

# **SECTION V- FINANCIAL PROPOSAL (FP) NOT APPLICABLE**

# Notes on the Preparation Financial Proposal

The financial proposal shall be prepared and submitted by the consultants. It shall contain the following.

- (a) Submission letter indicating total fees
- (b) Summary of costs
- (c) Breakdown of fees per activity
- (d) Breakdown of reimbursable costs/expenses per activity
- (e) Miscellaneous expenses

#### SECTION VI - STANDARD CONTRACT FORM

INDIVIDUAL PROFESSIONAL CONSULTANTS (Lump-sum payment)

The contract form shall be completed by the procuring entity after the award of the contract and negotiation of the contract. It will be signed by both parties pursuant to the information to consultants clause 2.10.2

# SECTION VI - STANDARD CONTRACT FORM

# 1. STANDARD CONTRACT FORM

# INDIVIDUAL PROFESSIONAL CONSULTANTS (lump-sum payments)

|           | -                                   |         | ter called "the Contract") is entered into this<br>gnment], by and between.  |
|-----------|-------------------------------------|---------|--|
|           | is situated at]                     |         | [insert Client's name] of [or whose registered<br>[insert Client's address]<br>ent") of the one part AND   |
| _         | ered office is s<br>ultants address |         | [insert Consultant's name] of [or whose lat][insert einafter called "the Consultant") of the other part.   |
|           | REAS the Clie<br>ed to as "the S    |         | hes to have the Consultant perform the services [hereinafter ", and  |
| WHE       | REAS the Con                        | sultant | is willing to perform the said Services,   |
| NOW<br>1. | THEREFORE<br><b>Services</b>        | THE P   | PARTIES hereby agree as follows:- The Consultant shall perform the Services specified in Appendix A, "Terms of Reference and Scope of Service, "which is made an integral part Of this Contract. |
|           |                                     | (ii)    | The Consultant shall provide the personnel listed Appendix B, "Consultant's Personnel," to perform the Services.   |
|           |                                     | (iii)   | The Consultant shall submit to the Client the reports in the form and within the time periods specified in Appendix C, "Consultant's Reporting Obligations."                                     |
|           |                                     | (App    | endices A, B, and C to be prepared as appropriate)   |
| 2.        | Term                                |         | onsultant shall perform the Services during the dommencing on[insert starting date] and  |

|    | or any other          | period     | gh to [insert completion date], (s) as may be subsequently agreed by arties in writing.  |
|----|-----------------------|------------|--|
| 3. | Payment               | A.         | Ceiling For Services rendered pursuant to Appendix A, the Client shall pay the Consultant an amount not to Exceed [insert amount]. This amount has been established based on the understanding that it includes all the Consultant's costs and profits as well as any tax obligation that may be imposed on the Consultant.  |
|    |                       | В.         | Schedule of Payments The schedule of payments is specified below (Modify in order to reflect the output required as described in Appendix C.)  |
|    |                       |            | Kshs upon the Client's receipt of the Draft report, acceptable to the Client; and  |
|    |                       |            | Kshs upon the Client's receipt of the Final report, acceptable to the Client.  |
|    |                       |            | KshsTotal  |
|    |                       | C.         | Payment Conditions Payment shall be made in Kenya Shillings unless otherwise specified not later than thirty (30) days following submission by the Consultant of invoices in duplicate to the Coordinator designated in Clause 4 here below. If the Client has delayed payments beyond thirty (30) days after the due date hereof, simple interest shall be paid to the Consultant for each day of delay at a rate three Percentage points above the prevailing Central Bank of Kenya's average rate for base lending. |
| 4. | Project<br>Administra | A.<br>tion | Coordinator The Client designates  |
|    |                       |            | [insert name] as Client's Coordinator; the Coordinator will be responsible for the Coordination of activities under this Contract,   |

for acceptance and approval of the reports and of other deliverables, by the Client and for receiving and approving invoices for payment.

## B. Reports

The reports listed in Appendix C, "Consultant's Reporting Obligations," shall be submitted in the Course of the assignment and will constitute the basis for the payments to be made under paragraph 3.

#### 5 Performance Standards

The Consultant undertakes to perform the Services with the highest standards of professional and ethical competence and integrity. The Consultant shall promptly replace any employees assigned under this Contract that the Client considers unsatisfactory.

# 6. Ownership of Material

Any studies, reports or other material, graphic, software or otherwise prepared by the Consultant for the Client under the Contract shall belong to and remain the property of the Client. The Consultant may retain a copy of such documents and software.

# 7. Consultant Not to be Engaged in certain Activities

The Consultant agrees that during the term of this Contract and after its termination the Consultant and any entity affiliated with the Consultant shall be disqualified from providing goods, works or services (other than the Services and any continuation thereof) for any project resulting from or closely related to the Services.

#### 8. **Insurance**

The Consultant will be responsible for taking out any appropriate insurance coverage.

## 9. **Assignment**

The Consultant shall not assign this Contract or sub-contract any portion of it without the Client's prior written consent.

# 10. Law Governing Contract and Language

The Contract shall be governed by the laws of Kenya and the language of the Contract shall be English language

# 11. Patent Rights

The Tenderer shall indemnify NACC against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the services or any part thereof in Kenya.

For avoidance of doubt **Tenderer** shall not however, be liable under the foregoing indemnity to the extent that any such losses are determined to have resulted directly from the proven negligence or willful misconduct of **NACC**.

For avoidance of doubt Neither Party excludes or restricts in any way liability for death or personal injury resulting from negligence.

# 12.Breach/ Termination

This Agreement shall take effect from the date of signing and shall continue to be in effect for duration agreed unless and until terminated by either Party by giving no less than 14 days' notice in writing.

Upon expiry or termination of this Agreement the rights of the Parties accrued up to the date of such expiry or termination shall remain unaffected.

Either party shall be entitled, but not obligated to terminate this Agreement upon 14 (fourteen) days prior written notice in the following circumstances:

In the event of breach of the terms of this agreement In the event of a party committing an act of insolvency;

In the event of a party to the contract taking any steps to reach a compromise with or to make an offer of compromise to any of its creditors;

In the event of their being a legal dispute between the parties, of whatever nature, the **NACC** will be obliged to continue with the punctual payment of the undisputed amounts due in terms of this Agreement.

# 13. Consequences of Termination

Each Party's further rights and obligations cease immediately on termination except the provisions of this Agreement which are intended to continue and survive, shall continue to and survive accordingly, together with those clauses the survival of which is necessary for the termination or enforcement of this Agreement, or those which are stated to survive shall survive termination of this Agreement. Termination of this Agreement shall not be deemed a waiver of a breach of any term of this Agreement and shall be without prejudice to a Party's rights, liabilities and obligations that have accrued prior to the date of termination.

Upon termination, the Parties shall co-operate with each other to ensure that such steps are taken as are necessary for recovery of telecommunication equipment (if any) belonging to either party.

# 14.Liquidated Damages

If **tenderer fails** to render any or all of the services within the period(s) specified in the contract, the **NACC** shall, without prejudice to its other remedies under the contract, deduct from the contract price agreed liquidated damages sum equivalent to 0.5% of the offered price of the delayed services up to a maximum deduction of 10% of the delayed services. Thereafter **NACC** may consider termination of the contract.

#### 15. Confidentiality

The Parties acknowledge that during the course of this Agreement they shall have access to financial, legal, marketing, technical and other knowledge and information pertaining to the Parties' business affairs (hereinafter referred to as "Confidential Information").

The Confidential Information herein described shall be kept confidential and shall not without the prior written consent of its owner, be disclosed by the other Party, its representatives, employees and/or agents, to any person or in any manner whatsoever, in whole or in part and shall not be used by the Parties or such representatives, employees and/or agents other than in connection with this Agreement. Moreover the Parties shall be responsible for any breach of this clause by their representatives, employees and/or agents.

Such Confidential Information shall so remain until such information becomes part of public domain through no fault or breach of this Agreement.

The terms of this Agreement shall also be held confidential by the Parties.

## 16. Force Majeure

Neither Party shall be liable for the failure to perform any of its obligations under this Agreement as a result of the occurrence of a Force Majeure event or situation which for the purposes of this Agreement means any event or situation which makes it impossible for either party to perform its obligations and includes but is not limited to acts of God, national emergencies, prohibitive decisions of government or local authority, war or civil conflict.

In the event of a Force Majeure situation or event, the performance of the obligations of this Agreement shall be extended by the period of the Force Majeure situation or event provided it does not exceed thirty (30) days.

In the event that the Force Majeure situation or event continues for a period of thirty (30) days or more either party shall be entitled to terminate this Agreement forthwith by written notice to the other Party.

# 17. Resolution Disputes

of The NACC and tenderer shall make every effort to resolve amicably by direct informal negotiation any disagreement or dispute arising between them under or in connection with the contract.

If, after thirty (30) days from the commencement of such informal negotiations both parties have been unable to resolve amicably a contract dispute ,any such dispute or difference between the Parties relating to the rights or obligations of the Parties under this Agreement shall be referred to and finally determined by arbitration in Nairobi. The Parties shall agree on an arbitrator. If the Parties cannot agree on an arbitrator within 21 (twenty one) days of such notice being served, either Party may apply in writing (with a copy to the other Party) to the Chairman for the time being of the Chartered Institute of Arbitrators, Kenya Branch to appoint an arbitrator. Both parties shall be given the opportunity to make representations to the arbitrator.

In all cases the arbitrator shall be instructed to respond with his/her written decision sent to both parties at the same time, as soon as reasonably practicable and in any event, within thirty(30) days of the referral. The arbitration shall be conducted in English Language. No arbitrator shall be related or employed by or have any material business relationship with either Party. This Clause shall not preclude the making of any application to court for injunctive relief or for the enforcement of such award of the arbitrator.

| For the Client | For the Consultant |
|----------------|--------------------|
| Full name      | Full name          |
| Title          | Title              |
| Signature      | Signature          |
| Date           | Date               |

# 2. CONFIDENTIAL BUSINESS QUESTIONNAIRE FORM

Business Name .....

Part 1 – General:

You are requested to give the particulars indicated in Part 1 and either Part 2(a), 2(b) or 2 (c) whichever applied to your type of business
You are advised that it is a serious offence to give false information on this form

| Location of business premise     | S                         | •••••               |        |
|----------------------------------|---------------------------|---------------------|--------|
| Plot No                          | Street/Road               |                     |        |
| Postal Address To                | el No Fax                 | E mail              |        |
| Nature of Business               |                           |                     |        |
| Registration Certificate No      | •••••                     |                     |        |
| Maximum value of business v      | which you can handle at a | any one time – Kshs | •••••  |
| Name of your bankers             | Branch                    |                     |        |
|                                  |                           |                     |        |
| Part 2 (a) – Sole Proprietor     |                           |                     |        |
| Your name in full                |                           | •                   |        |
| Nationality                      | Country of origin         |                     |        |
| Citizenship details              |                           |                     |        |
| Part 2 (b) Partnership           |                           |                     |        |
| Given details of partners as for | ollows:                   |                     |        |
| Name                             | Nationality               | Citizenship Details | Shares |
| 1                                |                           |                     |        |
| 2                                |                           |                     | •••••  |
| 3                                |                           |                     |        |
| Part 2 (c ) – Registered Comp    | any                       |                     |        |
| Private or Public                |                           |                     |        |
| State the nominal and issued     | capital of company-       |                     |        |
| Nominal Kshs                     | •••••                     |                     | •••••  |
| Issued Kshs                      |                           |                     | •••••  |
| Given details of all directors a | as follows                |                     |        |
| Name                             | Nationality               | Citizenship Details | Shares |
| 1                                |                           |                     |        |
| 2                                |                           |                     | •••••  |
| 3                                |                           |                     |        |
|                                  |                           |                     |        |
| Date                             | Signature of Ca           | ndidate             |        |

• If a Kenya Citizen, indicate under "Citizenship Details" whether by Birth, Naturalization or Registration.

# 1. SELF DECLARATION FORMS (r 62) (MANDATORY) REPUBLIC OF KENYA

# PUBLIC PROCUREMENT REGULATORY AUTHORITY (PPRA)

Form SD<sub>1</sub>

Bidder Official Stamp

Self-declaration that the person/tenderer is not debarred in the matter of the public procurement and asset disposal act 2015.

| I,                            | of P. O. Box   | being a resident of                                     |                      |
|-------------------------------|--|---|----------------------|
|                               | in the Republic of d   | o hereby make a statemen                                | t as follows: -      |
| Officer/Director of  No for . | npany Secretary/ Chief Execution   | ny) who is a Bidder in resp<br>r title/description) for | ect of <b>Tender</b> |
| from participating in j       | Bidder, its Directors and sprocurement proceeding un<br>ned to hereinabove is true | nder Part IV of the Act.                                |                      |
| (Title)                       | (Signature)  |   |                      |

# 4.FORM SD2

# **SELF DECLARATION FORMS (r 62) (MANDATORY)**

# **REPUBLIC OF KENYA**

# PUBLIC PROCUREMENT REGULATORY AUTHORITY (PPRA)

Self-Declaration That the Person/Tenderer Will Not Engage in Any Corrupt or Fraudulent Practice.

| I,  | of P. O. Box                                       | being a residen                                      | t of                               |
|---|--|--|------------------------------------|
| i   | n the Republic of                                  | do hereby make a state                               | ment as follows: -                 |
| 1. THAT I am the Chief I(ir No for (insert name of the Proc statement.              | nsert name of the Comp                             | any) who is a Bidder in<br>der title/description) fo | respect of <b>Tender</b><br>or     |
| 2. THAT the aforesaid B in any corrupt or fraudu to any member of the Bo( insert na | lent practice and has no<br>pard, Management, Staf | ot been requested to pa<br>f and/or employees and    | y any inducement<br>l/or agents of |
| 3. THAT the aforesaid B<br>any inducement to any i<br>and/or agents of              | member of the Board, M                             | Management, Staff and/                               |                                    |
| 4. THAT the aforesaid B<br>with other bidders parti                                 |  |  | corrosive practice                 |
| 5. THAT what is depone and belief.  | d to hereinabove is true                           | e to the best of my know                             | wledge information                 |
| (Title)  Bidder's Official Stamp  | \            | (Date)   |                                    |

# 4. BANK DETAILS FORM

| Provide the following | g bank details for electronic transfer purposes |
|-----------------------|---|
| Name of the Bidder.   |   |
| Bank Name             |   |
| Bank Branch Name      |   |
| D 1 4                 |   |
| Bank Signatory(s)     |   |
|                       |   |
| PIN Number            |   |
| VAT Number            |   |
| VALID KRA TCC No      | )   |
| Signed/ date          |   |

# 5. PERFORMANCE SECURITY FORM

[date]

| To[name of Procuring entity]  |
|---|
| WHEREAS   |
| AND WHEREAS it has been stipulated by you in the said Contract that the tenderer shall furnish you with a bank guarantee by a reputable bank for the sum specified therein as security for compliance with the Tenderer's performance obligations in accordance with the Contract.  |
| AND WHEREAS we have agreed to give the tenderer a guarantee:  |
| THEREFORE, WE hereby affirm that we are Guarantors and responsible to you, on behalf of the tenderer, up to a total of [amount of the guarantee in words and figure] and we undertake to pay you, upon your first written demand declaring the tenderer to be in default under the Contract and without cavil or argument, any sum or sums within the limits of |
| This guarantee is valid until the day of 20   |
| Signed and seal of the Guarantors   |
| [name of bank or financial institution]   |
| [address]   |

# 6. BANK GUARANTEE FOR ADVANCE PAYMENT FORM

| То   | [name of Procuring entity]   |
|--|--|
| Gentle<br>In acco<br>which<br>tender<br>proper | of tender]   |
| agree umerely of obje                          | te   |
| Contra<br>made l<br>liabilit                   | rther agree that no change or addition to or other modification of the terms of the act to be performed there-under or of any of the Contract documents which may be between the Procuring entity and the tenderer, shall in any way release us from any y under this guarantee, and we hereby waive notice of any such change, addition, or cation. |
| _  | uarantee shall remain valid in full effect from the date of the advance payment ed by the tenderer under the Contract until [date].  |
| Yours  | truly,   |
| Signat   | ure and seal of the Guarantors   |
|  | [name of bank or financial institution]  |
|  | [address]  |
|  | [date]   |

# 7. LETTER OF NOTIFICATION OF AWARD

|    | Address of Procuring Entity   |
|----|---|
|    |   |
|    | ender No  |
| T  | ender Name  |
|    | s to notify that the contract/s stated below under the above mentioned tender have awarded to you.  |
| 1. | Please acknowledge receipt of this letter of notification signifying your acceptance  |
| 2. | The contract/contracts shall be signed by the parties within 30 days of the date of this letter but not earlier than 14 days from the date of the letter. |
| 3. | You may contact the officer(s) whose particulars appear below on the subject matter of this letter of notification of award.                              |
|    | (FULL PARTICULARS)  |

SIGNED FOR ACCOUNTING OFFICER

Page **34** of **35** 

# 8. FORM RB 1

# **REPUBLIC OF KENYA**

# PUBLIC PROCUREMENT ADMINISTRATIVE REVIEW BOARD

| APPLICATION NOOF20   |
|--|
| BETWEEN  |
| APPLICANT  |
| AND  |
| RESPONDENT (Procuring Entity)  |
| Request for review of the decision of the (Name of the Procuring Entity) of      |
| dated theday ofin the matter of Tender Noof                                      |
| 20   |
| REQUEST FOR REVIEW   |
| I/We,the above named Applicant(s), of address: Physical                          |
| addressFax NoTel. NoEmail, hereby request the Public                             |
| Procurement Administrative Review Board to review the whole/part of the above    |
| mentioned decision on the following grounds, namely:-                            |
| 1.   |
| 2.   |
| By this memorandum, the Applicant requests the Board for an order/orders that: - |
| 1.   |
| 2.   |
| SIGNED(Applicant)  |
| Dated onday of/20  |
|  |
| FOR OFFICIAL USE ONLY  |
| Lodged with the Secretary Public Procurement Administrative Review Board on day  |
| of20   |
| SIGNED  Board Secretary  |